



INCOME STATEMENT

OPERATING INCOME

4000 Contract Income	113,796.73
4005 Service Income	1,500.00
4010 Resale	250.00
4400 Discounts Earned	39.74
OPERATING INCOME TOTAL	115,586.47

DIRECT EXPENSE

5001 Material	-190,558.31
5003 Equipment Expense	-2,685.00
5004 Subcontracted	-109,101.94
5005 Other Job Expense	-1,226.21
5400 Direct Labor	-43,649.90
5401 D/L Payroll Taxes	-5,979.03
5402 D/L Workers' Compensation	-6,871.35
5403 D/L Benefits	-12,038.24
5404 D/L Liability Insurance	-3,145.63
5405 D/L Small Tool Exp	-997.13
DIRECT EXPENSE TOTAL	-376,252.74

EQUIP/SHOP EXPENSE

5604 Shop Liability Ins	-97.00
5710 Equipment Interest Expense	-156.17
5780 Equipment Fuel	-181.75
5800 (Equipment Use Contra)	2,565.00
EQUIP/SHOP EXPENSE TOTAL	2,130.08

OVERHEAD EXPENSE

6000 Rent	-1,900.00
6001 Office Supplies	-150.87
6002 Utilities	-108.57
6003 Telephone	-317.01
6004 Cell Phone / Paging	-638.01
6006 Postage & Freight	-135.00
6007 Janitorial	-192.23
6008 Advertising & Promotion	-65.00
6011 Legal Fees	-125.00
6015 Consulting Fees	-480.00
6020 Travel, Meals	-1,080.00

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6025 Dues & Subscriptions	-1,500.00
6026 Continuing Education	-1,990.00
6100 General Insurance	-375.00
6120 Interest Expense	-225.24
6220 Warranty Work	-1,015.00
6395 Estimating Labor	-3,520.02
6400 Overhead Labor	-9,135.40
6401 O/H Payroll Taxes	-1,017.43
6402 O/H Workers' Compensation	-439.01
6403 O/H Benefits	-1,260.20
6404 O/H Liability Insurance	-257.07
6520 Vehicle Fuel	-770.11
6600 Small Tools/Shop Supplies	997.13
6810 Depreciation Expense	-2,295.44
OVERHEAD EXPENSE TOTAL	<hr/> -27,994.48

ADMINISTRATIVE EXPENSE

7400 Admin Salaries	-6,153.84
7401 Admin Payroll Taxes	-470.76
7403 Admin Benefits	-677.52
ADMINISTRATIVE EXPENSE TOTAL	<hr/> -7,302.12

NET PROFIT: -\$293,832.79