

A-1 Subcontractor

Combined DEPT INCOME STATEMENT Accts

Account Type 11 to 17

	<u>Period 01</u>	<u>Period 02</u>	<u>Period 03</u>	<u>Period 04</u>	<u>Period 05</u>	<u>Period 06</u>	<u>Period 07</u>	<u>Period 08</u>	<u>Period 09</u>	<u>Period 10</u>	<u>Period 11</u>	<u>Period 12</u>	<u>YTD Total</u>
<u>11 OPERATING INCOME</u>													
4000 Income	929,788	663,260	919,466	881,445	941,545	985,832	743,674	1,175,743	1,095,923	992,379	1,511,358	328,606	11,169,020
4010 Builder Work Orders	40,660	13,843	22,985	18,868	16,013	19,789	13,456	14,445	3,369	1,213	25,064	354	190,059
4030 Change Orders/Extra	8,041	2,436	8,858	18,746	11,214	4,235	-3,113	13,638	14,903	5,960	4,166	7,311	96,395
Acct Type Total													
SubAcct Totals:	978,489	679,539	951,309	919,060	968,771	1,009,856	754,018	1,203,826	1,114,195	999,552	1,540,589	336,272	11,455,474
<u>12 OTHER INCOME</u>													
4500 Gain On Sale Of Ass											3,950		3,950
Acct Type Total													
SubAcct Totals:											3,950		3,950
<u>13 DIRECT EXPENSE</u>													
5000 Landscape Materials	140,897	116,146	129,349	159,447	124,646	143,753	183,566	94,811	150,626	208,619	272,006	9,582	1,733,449
5005 Irrigation Materials	104,771	49,694	86,727	106,563	76,650	97,336	72,986	172,898	145,020	99,346	178,471	55,346	1,245,806
5010 Hardscape Materials	117,217	82,669	120,690	125,548	127,414	118,757	177,652	131,898	144,858	131,012	253,611	27,867	1,559,194
5015 General Conditions	12,443	11,315	16,836	15,368	15,946	23,708	11,487	11,495	18,870	9,247	13,509	964	161,188
5020 Site Furnishings	69,380	17,214	33,876	38,385	21,605	36,182	30,921	101,929	73,684	44,552	58,879	37,282	563,888
5030 Subcontracted	1,736	952	608	534	2,648	1,022	2,575	1,575	2,225	8,855	2,950		25,680
5060 Equipment Rental	100	2,015		855		1,836	1,450	3,515	5,581	3,899	7,179	905	27,337
5400 Field Payroll			-119,172	4,320		896	82,588	221,229	232,189	144,771	255,100	100,155	922,076
5410 DL Payroll Taxes	520	853	372	317	4,317	15,333	9,547	17,656	18,870	11,311	19,962	7,839	106,898
5420 DL Workers Compe	145	256	63	56	1,216	4,403	2,852	5,271	-10,673	3,453	6,096	2,386	15,524
5430 Field Incentive Pay	30,551	9,105	25,748	19,924	19,867	40,651	36,571	68,252	45,185	44,362	73,492	7,695	421,403
5440 Contract Labor	165,282	104,193	310,329	140,897	190,594	194,455	-77,164	-3,438			383		1,025,529
Acct Type Total													
SubAcct Totals:	643,042	394,413	605,426	612,213	584,903	678,332	535,029	827,091	826,436	709,426	1,141,638	250,022	7,807,972
<u>14 EQUIP/SHOP EXPENSE</u>													
5670 Vehicle License/Tax/	518	435	3,001	432	2,499		1,548	3,120	2,020	1,234	88	286	15,180
5680 Truck Lease Expens	22,365	22,684	22,365	22,564	22,365	252	44,730	26,924	23,086	24,581		-60	231,855

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5690 Equip Lease Expens		147	208	147	178	208	147	178	3,827	147		1,141	6,327
5720 Truck Depreciation	92												92
5740 Truck/Equipment Fu	58	15,607	16,261	23,006	22,045	21,346	22,353	24,225	32,528	32,616	32,626	467	243,138
5750 Small Tools & Equip	6,862	5,796	7,948	2,239	-91	18,189	2,356	12,358	4,175	2,180	8,373	22,256	92,639
5780 Truck/Trailer Repair	12,787	21,045	16,942	21,573	25,750	35,202	18,269	38,326	17,050	29,400	19,075	1,834	257,255
5790 Equip. Repair	5,690	5,895	8,950	10,608	7,378	6,271	12,122	5,641	8,184	5,359	11,572	415	88,084
Acct Type Total													
SubAcct Totals:	48,372	71,609	75,675	80,569	80,124	81,467	101,525	110,771	90,869	95,517	71,733	26,339	934,571
<u>15 OVERHEAD EXPENSE</u>													
6000 Computer Expense	13,180	12,669	7,348	5,949	7,669	4,623	19,575	11,834	-598	9,485	11,149	1,281	104,165
6005 Outside Services	-1,081	-29				16				368			-727
6010 Office Rent Expense	4,892	4,892	1,042	5,933	11,954	9,379	404	13,349	404	1,299	17,745	4,487	75,780
6015 Employee Training			800	-400									400
6030 Accountant/Legal Fe	1,433	3,318	312	7,875	6,204	613	1,433	895	3,490	1,020	816	3,563	30,970
6040 Office Supplies	2,326	1,565	396	3,733	1,760	1,908	1,512	1,512	2,673	1,394	1,942	611	21,332
6050 Office Telephone	1,151	555	5,121	1,824	7,090	3,467	3,060	4,031	3,146	2,370	3,544	1,810	37,168
6060 Donations & Contrib				200							200		400
6070 Dues & Subscription	905	44		887	230			168			168		2,401
6080 Interest Expense	4,250	6,947	8,533	4,827	5,772	8,311	6,657	9,544	7,371	10,538	2,294	8,569	83,610
6090 Office Improvements			374	5,281				3,033			1,905		10,593
6100 General Liability Insu	15,054	20,181	19,460	14,073	14,063	14,073	14,412	3,560	118	18,400	16,297	16,244	165,935
6110 Meals & Entertainme	385	59	84		31	2,524		3,816	2,192	43	3,316		12,449
6120 Fuel Reimbursement	619	703	491	516	112	784	791	825	618	344	367	24	6,192
6130 Bad Debt Expense					9,229	20,512					146		29,887
6140 Business License &	461	1,350					502	400		135	580	105	3,533
6150 Postage	366	264	241	531	379	202	467	240	487		107		3,284
6160 Fld Telephone & Co	5,936	5,708	6,581	3,103	3,531	4,738	7,779	10,994	2,581	4,045	5,732		60,728
6170 Office Utilities	559	-1,180	1,179	1,628	1,213	776	1,315	73	3,454		2,457		11,475
6180 Marketing Expense	2,609	16,492	193	875	239	-875	679	200	1,266	6,634	708	-547	28,473
6185 Business Promotion	18,032	22,622	8,275	4,833	12,618	4,651	22,989	13,404	2,322	4,315	28,211	250	142,523
6190 Office Furnishings				627									627
6200 Service Charge/Late	1,861	2,110	4,442	3,386	7,028	1,890	1,654	736	3,734	3,374	6,128	3,930	40,273

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6210 Yard & Building Main	2,131	1,060	617	797	857	2,818	323	2,865	1,147	1,188	3,016	146	16,964
6220 Property Taxes	644	471		3,620	424				37		3,748	3,919	12,861
6400 Overhead Labor									252				252
Acct Type Total													
SubAcct Totals:	75,711	99,800	65,491	70,099	90,403	80,410	83,552	81,477	34,692	64,949	110,573	44,391	901,549
<u>16 ADMINISTRATIVE EXPENSE</u>													
7400 Office Payroll	36,320	38,418	71,619	48,846	56,786	59,784	38,033	61,716	64,308	36,510	59,325	23,568	595,233
7410 Project Mgr/Estimati	4,246	7,464	11,692	7,638	9,726	9,404	5,774	9,966	10,126	6,039	9,958	3,910	95,944
7420 Officers Payroll	2,154	3,253	3,910	2,250	3,374	2,812	1,687	2,812	2,812	1,687	2,812	1,125	30,688
7425 Supervisor Payroll	14,038	13,142	26,997	22,220	27,083	28,221	15,116	22,836	22,386	19,241	28,192	12,436	251,908
7430 Sales Payroll	7,006	8,649	7,074	3,725	5,045	4,804	5,973	9,547	13,671	11,391	8,275	450	85,610
7440 Admin Payroll Taxes	2,579	1,644	8,627	6,550	7,844	8,272	5,456	8,426	8,794	5,328	63,148	3,472	130,140
7450 Admin Workers Com	222	109	583	416	626	871	592	905	912	519	815	378	6,949
7460 Admin Benefits		8,372											8,372
Acct Type Total													
SubAcct Totals:	66,565	81,051	130,501	91,644	110,483	114,168	72,632	116,207	123,008	80,716	172,526	45,340	1,204,842
<u>17 AFTER TAX INC/EXPENSE</u>													
Acct Type Total													
SubAcct Totals:													
Net Income:													
SubAcct Totals:	144,799	32,665	74,216	64,534	102,859	55,479	-38,721	68,280	39,189	48,944	48,068	-29,821	610,490